



# Partner Programmes



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# About webexpenses

Webexpenses provides everything needed to manage expenses. It's simple and intuitive for claimants to use, and companies benefit from a whole wealth of reporting functionality to provide total visibility of expenses spend.

Webexpenses can be accessed on any device through mobile apps, enabling users to fully manage their expenses on the go and helping finance teams to keep a track on company spend in real time.

## Features



### Credit card integration

Seamlessly integrate credit card data.



### Mileage verification

Clampdown on inaccurate claims with precision mileage calculations.



### SMS

Record expenses in an instant via mobile phone.



### Carbon tracking

Calculate your carbon footprint for air, car and rail travel.



### Mobile app

Record and capture your expenses on the go.



### Reinforce policy

Inform users of your expenses policy at point of entry.



### Multi-entity configuration

Configured to your company's structure - no matter how complex.



### Petty cash management

Cut costs and control cash floats with flexible management solution.



### Digital receipt attachment

Allow images, documents and emails to be attached to your claims.



### Customer support

Industry leading customer support function with multiple ways to contact our support team.

# Webexpenses partner programmes

We know that each and every business is unique and because of that our partner programmes are flexible to allow you to choose a way of working with us that suits you, and your customers.

We offer competitive margins that are agreed upfront and we ensure that there are clearly defined business objectives to help you succeed.



## Accountant

We've designed the partner programme to help you to grow your practice and build rewarding relationships with your clients. It's all you need to manage their expenses.



## Reseller

If you are an established reseller or simply looking to add to your portfolio of offerings then a direct Resell partnership would work for you. Our Resell partners usually manage the relationship end to end, but we do provide collateral for you to use and support as and when you need it.

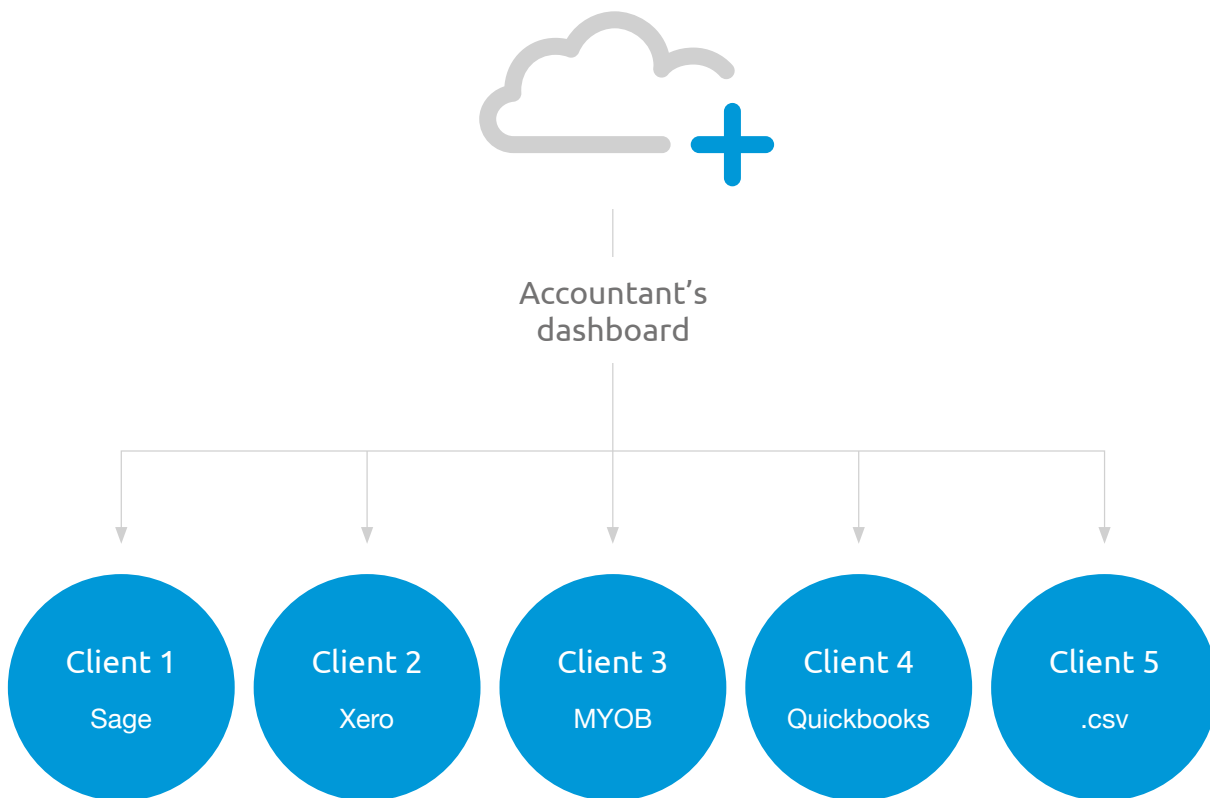
# Accountant's overview

Webexpenses allows you to stay in control of your client's expense process, giving you the power and insight to help advise your clients.

You can configure each client separately to accommodate different rules, allowances, categories, GL codes and mileage rates.

Webexpenses also integrates with a range of financial systems so whatever your clients are using, webexpenses can talk to it.

The expense report can go through each client's approval process before appearing in your account dashboard, ready to transfer to the relevant finance system.



# Our tiered partner packages

Take a look below at our tiered partner packages to see how much your margins can increase as you introduce more users to webexpenses, and all the additional benefits that you are entitled to.

	Starter	Bronze	Silver	Gold	Platinum
Users added to webexpenses	0-20	21-100	101-250	251-500	501+
Margin on webexpenses user fees	0	20%	30%	35%	40%

## Additional benefits that are available for our partners

Our Partner Manager can discuss these with you as part of your agreement.

Free programme membership	✓	Return on investment calculators	✓
Discounted webexpenses to manage your expenses	✓	Webexpenses partner logo	✓
Dedicated partner manager	✓	One free invitation to webexpenses connect	✓
Dedicated sales representation for demonstrations	✓	Website content for your own page	✓
Free system training	✓	Contribution towards clients to promote webexpenses	✓
Marketing collateral	✓	Use of PR material and whitepapers	✓
Partner newsletters	✓	Entry into Partner of the Year Award	✓

If you require any further information on our Partner packages please [get in touch](#).

# Partner support

With our simple approach and exceptional software, we can help you grow your business. We will also provide you with support, every step of the way.



# Become a webexpenses partner

Accelerating your business growth is just one of the good reasons to join us. Here are a few more:



## Deliver and retain

We measure our success by the growth of your business. That's why we've built a partner programme that goes beyond just providing our software solution and helps you so you can expand your offering.



## Flexible partnerships

We don't approach our partnerships with a one-size-fits-all attitude. Your business is unique and our partner programme can be tailored to suit your needs.



## Build new revenue stream

Everyone benefits from revenue growth. We make it our job to understand your business and help you identify opportunities for realistic, sustainable success to drive your business forward.



## Offer something new

Our partners benefit from offering a value-added service to their clients in one of the fastest-growing markets around, helping them to differentiate their business from competitors.



# Connected services



“Webexpenses can integrate with a range of accounts packages including Sage, Xero, QuickBooks, Oracle.”

From the very start, webexpenses had one main goal - to make expenses simple. It's an approach that has fuelled webexpenses' huge growth over the past fifteen years.

Now an award-winning solution, webexpenses helps hundreds and hundreds of organisations throughout the world manage their employee expenses - from small businesses to large multi-nationals.

By having the tools that help control expenditures, organisations are proven to increase their efficiency, stabilise expense spend and reduce their overall operational costs. This provides a speedy return on investment on webexpenses.

Our integration capability is second to none, allowing us to dovetail our solution with all accounting packages making webexpenses a flexible solution for anyone.

# How to get in touch



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